SZABIST

**MBA (36 Credits)**

**Sample Question Paper**

**Total Marks: 100 Time: 90 Min.**

The Entrance Test will comprise of online multiple choice questions (MCQs). You will select one answer from the choices given below each question. Different questions will be asked from each of the following areas:

1. English (15)
2. Quantitative (15)
3. IQ (20)
4. Subject Knowledge (50)

**SECTION I-ENGLISH**

**I. Choose Correct Pair of Words**

1. **He is usually \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, but today he appears rather \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.**
2. Happy, Humorous
3. Strict, unwell
4. Tense, restless
5. Easy, Comfortable
6. None of the above

**Correct answer: E**

**II. Analogy**

1. **Fox: Cleverness**
2. Goat: Kid
3. Man: Manikin
4. Monkey: Man
5. Peacock: Pride
6. None of the above

**Correct answer: D**

**III. Synonyms**

1. **Opposite**
2. Reverse
3. Upheaval
4. Pungent
5. Trash
6. None of the above

**Correct answer: A**

**IV. INCOMPLETE SENTENCES**

**Q. My child was too \_\_\_\_\_\_\_\_\_\_\_ to understand the philosophical thoughts.**

1. Young
2. Brave
3. Vulnerable
4. Faint
5. None of the above

**Correct Answer: A**

**V. COMPREHENSION**

**Questions 5 is based on the following passage**

**Q. Scientists have been studying volcanoes for many years. They want to find ways to predict when volcanoes will erupt. Such knowledge could help protect people from a volcano’s sudden burst of hot lava and ash. Although scientists can’t say exactly when a volcano will erupt, they know that a slight change in the shape of the earth is one warning sign. Another is that some volcanoes emit a gas called sulfur dioxide before they erupt.**

This story is mainly about

A. becoming a scientist

B. natural disaster

C. the blessing of volcanoes

D. predicting volcanic eruptions

E. none of the above

**Correct Answer: D**

**SECTION II-QUANTITATIVE REASONING**

**Q. In 1990 the populations of town A and town B were the same. From 1990 to 2000 the population of town A increased by 60% while the population of town B decreased by 60%. In 2000, the population of town B was what percent of population of town A?**

A. 39%

B. 36%

C. 40%

D. 60%

E. 25%

**Correct Answer: E**

**Q. A country has a population growth rate of 10% per year. The population in 2010 was 200 Million, what was the population in 2012?**

A. 210

B. 220

C. 240

D. 249

E. 242

**Correct Answer: E**

**SECTION III- IQ**

**Q. Find the missing Number:**

|  |  |  |  |
| --- | --- | --- | --- |
| **B** | **5** | **L** | **?** |
| **2** | **E** | **12** | **W** |

 A. 25

 B. 23

 C. 21

 D. 19

**Correct Answer: B**

**Q:**



**Correct Answer: D**

**SECTION IV- Subject Knowledge (Management/HR, Finance, Accounting, Economics, Marketing)**

**Q. A transaction caused a $10,000 decrease in both total assets and total liabilities. This transaction could have been:**

A. Purchase of a delivery truck for $10,000 cash.

B. An asset with a cost of $10,000 was destroyed by fire.

C. Repayment of $10,000 bank loan.

D. Collection of $10,000 Accounts Receivable.

**Correct answer: C**

**Q. Maslow’s theory does not include.**

A. Physical needs.

B. Self Esteem need.

C. Maintenance factor

D. All of the above

E. None of the above

**Correct Answer :C**

**Q. Which of the statement is incorrect about Law of Diminishing Marginal Utility?**

A. Marginal Utility and Total Utility are different concepts

B. Marginal Utility decreases as unit of input decreases

C. Marginal Utility decreases as Unit of input increases

D. All of the above

E. None of the above

**Correct answer: C**

**Q. The four Ps of Marketing does not include**

A. Price

B. Place.

C. Product

D. Promotion

E. Parameters

**Correct answer: E**

**Q. You work for the Ahmed Ali Co., which is considering a new project whose data are shown below. What is the project's operating cash flow during Year 1?**

 Sales Rs. 60,000

 Depreciation Rs. 8,000

 Other operating costs RS. 25,000

 Interest expense Rs, 8,000

 Tax rate 35%

A. Rs.23,850

B. Rs.25,550

C. Rs.26,650

D. Rs.27,950

e. $29,050

**Correct answer: B**